

The Propeller Club of the United States Port of Los Angeles/Long Beach

September 2009

MEMBER *Spotlight*



Stephanie Quinones

Business Development Sales Representative
Horizon Lines

If you're wondering how your Propeller Club benefits young people who are interested in a maritime career, look no further than Stephanie Quinones, the newest member of the PC's Board of Directors.

Stephanie was a student at Texas A&M when she started attending the International Propeller Club Conventions. At several of these events, Stephanie met former PC President and current President of China West, Hud Warren. During their meeting in her senior year, Stephanie made her interest in moving to California for a job in the industry crystal clear and Hud got right to work!

Hud networked with his usual abandon, telling all of his colleagues in the industry about this extremely bright, talented and articulate young lady who was ready to move to the west coast to join their firm. At Hud's suggestion, Shey-Harding Recruiters met with Stephanie, and the partners knew right away she was the type of person they wanted to market to their client companies. The introduction to Horizon Lines was made and Stephanie's maritime career was born. After graduating Magna Cum Laude with a Bachelor of Science Degree in Maritime Administration and a minor in Economics in 2007, Stephanie joined Horizon Lines as Business Development Sales Representative where she still works today.

Asked how she developed her interest in the maritime industry, Stephanie credits her visits to the California coast as a child to visit relatives and her enduring love of the ocean. The choice to attend Texas A&M's Maritime Academy was by design and her activities and work experience as an undergraduate helped her build a great resume for a career in the business. An academic scholarship winner at Texas A&M, Stephanie served as varsity soccer captain, worked as a student worker/intern on campus and completed a summer internship in customer service at APM Terminals. Stephanie somehow found time to attend

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maritime related conferences, be a Big Sister and serve on the University's Conduct and Disciplinary Boards, among other community service endeavors.

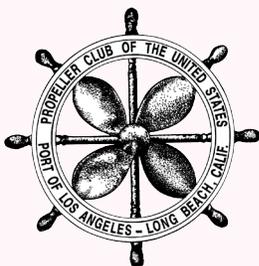
Stephanie has continued to stay involved with the Texas A&M community and recently served as Muster Chair, the lead organizer of an Aggie event that honors Texas A&M graduates who have passed away. She also serves as a Eucharistic Minister at her church.

When asked about her decision to join the Board of the Propeller Club in 2009, Stephanie comments, "As a student member while attending Texas A&M, I received invaluable guidance and established lifelong relationships. Becoming a board member allows me to not only give back by contributing to the club's continued success, but also provides an avenue for me to get involved in my new professional community."

Stephanie's short-term career goals are focused on becoming a Sales Account Manager (Outside Sales) or an Operations Supervisor with Horizon Lines. Stephanie comments that what she likes about Horizon Lines is that her coworkers have truly become her extended family. "This company promotes both personal wellbeing as well as professional development," she added.

Stephanie has some short-term personal goals that require her pressing attention! She is concluding the long-distance planning for her late September wedding in Dallas to her long time beau, Alberto Esparza.

Your friends at the Propeller Club wish you all good things in your career and offer our best wishes to you and Alberto.



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